

TARGET THEORY

1- TARGET FOR ONE MR :

YOU MAKE A TARGET IN YOUR OWN DISTRICTS FROM THE FIRST MONTH, WHICH YOU ENCOURAGE FOR THE COMPANY BY FINDING **4 GOOD DOCTORS**, WHO ARE SEEING AT LEAST **3 PATIENTS** DAILY AND THERE YOUR TARGET TRUSTS THE DOCTORS WHO ARE WORKING FOR US FOR **3 PATIENTS**. FOR THIS AN AVERAGE VALUE OF **RS 200** IS BEING MADE ON THE PRESCRIPTION.

IF LOOKING IT PRACTICALLY **4 DOCTORS X 3 PATIENTS = 12 PATIENTS** PER DAY, AND ACHIEVE PRESCRIPTIONS THERE **RS 200 OF VALUE X 12 PRESCRIPTIONS = RS 2400**

AND YOU EASILY SHOW UP IN **25 WORKING DAYS** AFTER RECEIVING **112 PRESCRIPTIONS X 25 DAYS = 300 PRESCRIPTIONS**, AND YOU SALES **300 (DAY) X 2400 (PRESCRIPTION VALUE) = RS.72000**, THIS IS THE TARGET YOU CAN EASILY ACCOMPLISH YOU ARE ON THE SECOND MONTH OF JOINING, AND YOU CAN CONTINUE FOLLOW UP THISH SYSTEM AND INCREASE YOUR TARGET IN **6 MONTHS WITH 10 DOCTORS** PROBABILITY FIX WORKING IN ONE DISTRICT IN YOUR HAND.

2- TARGET INCLUDE TEAM WITH MR/ASM/RSM :

AS PER SEEING TARGET OF ONE MR FOR ONE DISTRICTS, WE CAN UNDERSTANDABLE THE RATIO FOR THE ONE STATE, EXAMPLE 1 DISTRICT MR X 72000 MONTHLY WITH WORKING AND SUPPORTING BY ASM/RSM , IT MULTIPLY MINIMUM **15 DISTRICTS X 72000** (15 MR WITH 2 ASM 1 RSM) = **Rs-1080000** IT ACHIEVE OF 2ND MONTHS OF WORKING.

3- REWARD AWARD AND BONUS :

AFTER UNDERSTANDING THE PLAN WITH ACHIEVEMENT THE COMPANY CAN DELIVER AMAZING REWARDS AND BONUSES, WE CAN'T TAKE THOSE WHO ARE NOT ELIGIBLE IN THE PARAMETER, WE ARE EVER CARING FOR THE EMPLOYEE WHO IS BRIGHT CARING, COMPANY ALWAYS WE ARE GOING ON WITH THE CONSENT AND INSPIRATION OF YOU PEOPLE, WE HAVE MADE A PATH WHERE ALL THE ADVANCED WORKS SHOULD BE DONE, WE WILL DEFINITELY ALLOW THOSE PEOPLE WHO ARE REALLY BRAVE. YOU GUYS ARE ENTITLED TO GET SOMETHING, IF YOU FULFILL THE WORK GIVEN BELOW.

1- AFTER ACHIEVING THE TARGET, WHERE YOU WILL HAVE A 25% MONTHLY GROWTH, THE COMPANY WILL PROVIDE YOU A 5% MONTHLY INCENTIVE

2- WHERE YOU WILL GET YOUR 30% INCREASE, YOU ARE FULLY ENTITLED, THE COMPANY WILL GIVE YOU A 5% INCREASE IN YOUR SALARY, AND 15% ON 50% AND WHERE YOU WILL ACHIEVE 100%, YOUR 25% INCREMENT IS SURE,

3- THE SAME PROCESS WILL BE APPLICABLE FOR THE PROMISING TEAM WHICH WILL BE ABLE TO RUN THEM WELL.

4- THOSE THAT WILL FULFILL THE TARGET ABOVE 1 LAKH IN THE MONTH, THE COMPANY WILL HONOR THEM AS A HUGE BONUS, AND AT THE SAME TIME THE COMPANY WILL FULFILL EVERY DEMAND WHICH WILL BE WITHIN OUR ETHICS.